



# Welcome to Scottish Letting Day – Presidents 2

Conference and exhibition 19 November 2024

Conference partner:













## Welcome and introduction

John Blackwood

Scottish Association of Landlords





## Your tax return – key insights and top tips

**Scott Kennedy** 

**EQ** Accountants

## Your tax return - key insights and top tips

Scott Kennedy, ACCA





With You.





Are you claiming all the costs you incur running your business?

- Mileage
- Conference fee
- SAL subscription
- Advertising for tenants
- Accountancy costs
- Utility and council tax
- Mortgage interest



## Timing of work



Can you accelerate any refurbishment work?

The work must be revenue in nature (repairs) and not capital.

As long as your business is able to afford the expenditure, and it is necessary.







## Are you accounting for all your income?

- Has someone only paid 11 out of 12 months rent?
- Will increase your tax exposure, but necessary for cashflow.



### Payments on account (POAs)

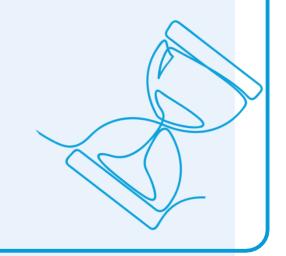
- Under current tax rules there is one return due for submission on 31st Jan.
- A balance on account is payable on 31 Jan together with a first payment for the next year.
- A second payment on account will be payable on 31 Jul.
- Are you paying too much in advance?
- Submitting your tax return early will allow you to reduce POAs





#### Don't wait until the deadline

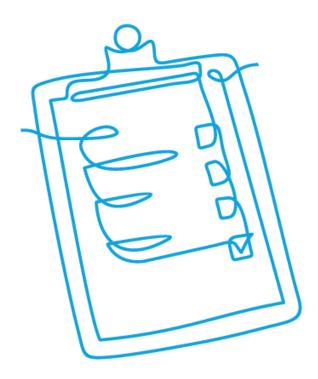
- Your accountant will love you to provide as much information in an accessible format (as openly and easily) as possible.
- Every time they need to call you it costs money.
- Will allow you to plan for any potential liability



#### **Books and records**



- Good books and records are key
- Will make reporting easier
- HMRC queries can be dealt with quickly and easily
- Your accountant will love you



## Scottish tax rates (2024/25)



	Taxable Income	Scottish Tax Rate
Personal allowance	Up to £12,570	0%
Starter rate	£12,571 to £14,876	19%
Basic rate	£14,877 to £26,561	20%
Intermediate rate	£26,562 to £43,662	21%
Higher rate	£43,663 to £75,000	42%
Advanced rate	£75,001 to £125,140	45%
Top rate	Over £125,140	48%

Personal allowance is subject to tapering for income over £100,000 and removed from £125,140

## National Insurance (NI) rates



#### Class 2 NI

Profits below £6,725
Can be paid voluntarily to protect your state pension

Profits over £6,725 2024/25 payable at £3.45 per week

#### Class 4 NI

- Up to £12,570 nil
- £12,570 £50,270 6%
- Over £50,270 2%

#### **Employers NI**

- Employers NI has been raised from 13.8% to 15%
- Threshold for NI has been reduced to £5,000
- Employment allowance changes to £10,500

This could represent a significant increase in employers' liability, with larger employers facing an increased exposure to employers NI.



#### Double cab pickups

- The beneficial treatment of double cab pickups is being removed.
- Previously these would be treated as goods vehicles, which attracts favourable treatment for capital allowances and a flat rate for benefit-in-kind (BIK) assessment.
- These will now be treated as cars for capital allowances.
- They will be assessed based on their emissions for BIK purposes.



#### **Capital Gains Tax**

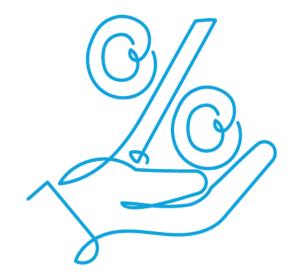
60-day reporting deadline

 Capital Gains Tax on residential property needs to be reported to HMRC and paid within 60 days of the disposal

CGT rates have moved

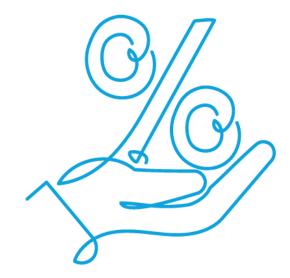
Lower: from 10% to 18%

• Higher: from 20% to 24%



#### Furnished holiday lets

- Furnished holiday lets will be abolished from 06 April 25 for income tax and 01 April for Corporation tax.
- The implications of this are:
   No capital allowances will be available
   No gift holdover relief
   No business asset disposal relief
   Will still be subject to VAT
- Earnings will no longer form part of the net relevant earnings calculation for pension.
- Existing capital allowance pools will continue do you have any unclaimed relief?





#### Making Tax Digital for Income Tax Self Assessment – the taxman cometh

#### **April 2026:**

- Under new rules, landlords with income over £50,000 will have to submit quarterly reports of income with a final return due on 31 Jan.
- Payments will remain in line with the current Jan / Jul timetable.
- This will potentially increase your contact with an accountant being driven by the taxman.

#### **April 2027:**

• The above process will be rolled out to landlords with income between £30,000 and £50,000.

#### By the end of the Parliament:

Landlords with income over £20,000 will fall into the scheme.

#### Plan now:

- Ahead of April deadline, consider system changes to ease transition and limit involvement of accountants. Opportunity to review financial performance quarterly and tweak accordingly.
- April 2026 will come round quickly
- It is important to be ready
- Implement changes now to make sure you are ready





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Presidents 1	EPC – energy performance confusion	
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Cap & Thistle	Maximise your student rental revenue with UniHomes	
Centenary	Customer service circus – juggling property management with a smile	



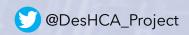


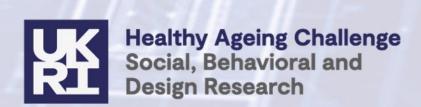
## Developing your business for an ageing population

**Dr Cate Pemble** 

University of Stirling

## Developing your business for an ageing population











## Designing homes for healthy cognitive ageing



## DesHCA at a glance

#### Secondary analysis



**Creative mapping** 



VR design workshops



**EADDAT** home audit



Passive sensing



Feedback workshops



eDelphi panel



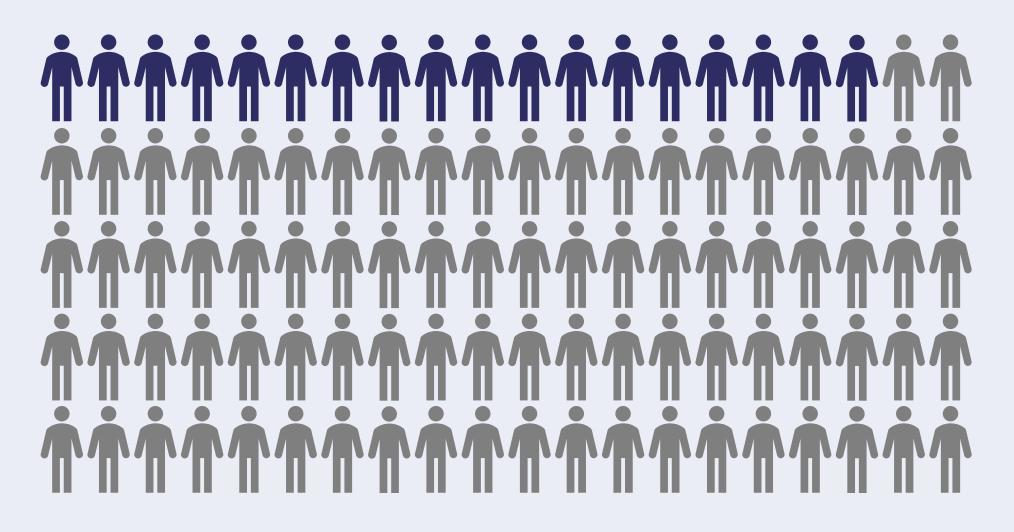
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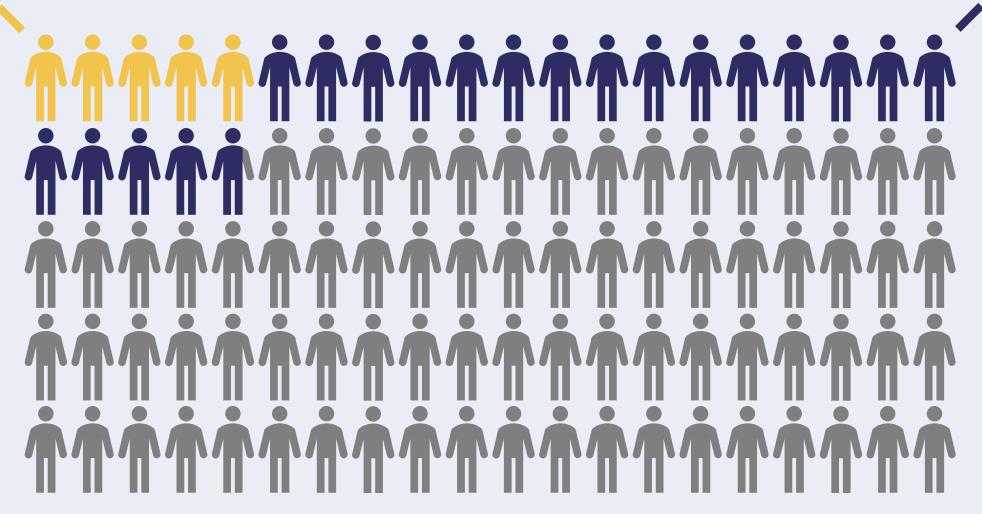


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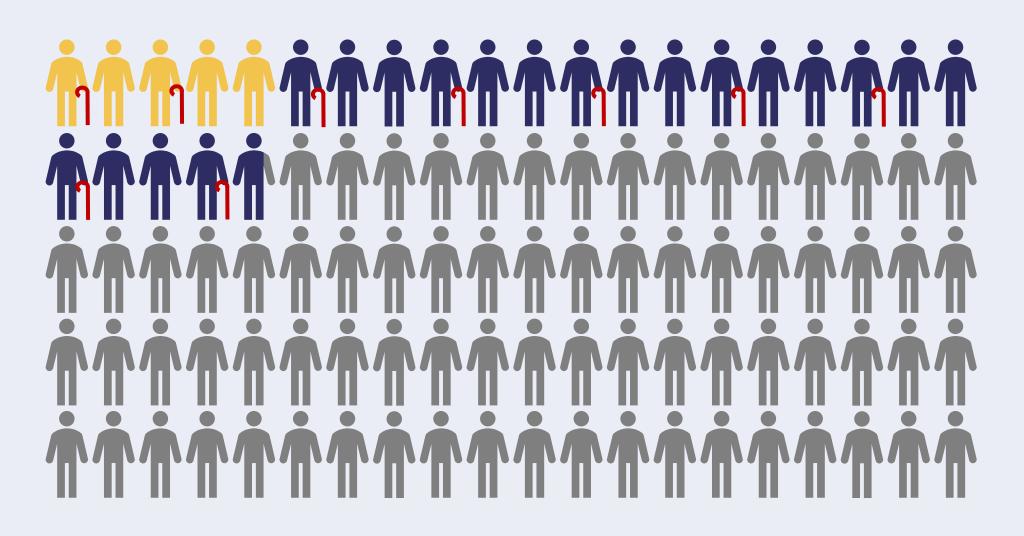


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3.6 million 85+ **24.8%** 14.1 million 65+



People living with a significant health condition at 70: 1 in 3



85% of older adults would prefer to stay at home rather than move into supported or residential care...

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## What makes a home age inclusive?

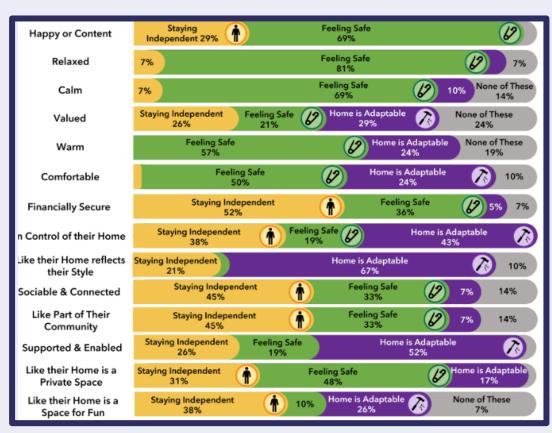
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There was a strong sense of what an age-inclusive home should be, and how people

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A modern, beautiful home:

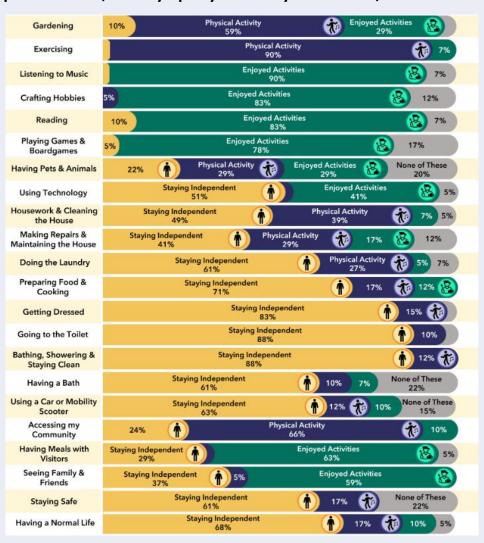
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- that is easy to heat or cool
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- which is within walking distance of a vibrant intergenerational community



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enjoy.











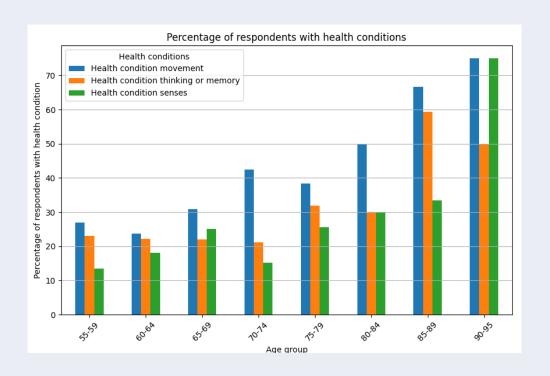


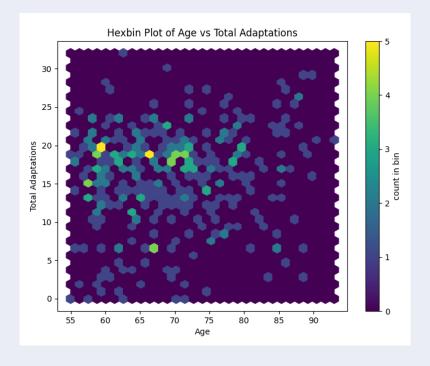


## We will age in place

Data collected from 356 older people living in the UK showed:

Despite the proportion of participants living with mobility, sensory, and cognitive impairments increasing with age, age itself was a poor overall predictor for living in a more supportive home and making adaptations to that home.





## Filling in the blanks

Working with data from the English Longitudinal Study of Ageing (ELSA) and the Scottish Household Survey (SHS) DesHCA found that:

- Home adaptation is common 56% of the ELSA sample reported having one or more adaptations installed in their home.
- Adaptations could be broken down into three categories property-based adaptations (i.e. ramps, widened doorways), movement-based adaptations (i.e. stair lifts, handrails), and bathroom adaptations (specific toilet, bath and shower aids).
- Approximately 93% of all adaptations are made in the bathroom.
- Adaptations were linked with both personal factors and property factors such as the age of the building (properties built between 1919 and 1944 had more bathroom-based adaptations than newer homes or properties built before 1919).





## What are we talking about?



**Improvement** 



Adaptation

VS

### Language matters



A stigmatised and limited understanding of what age-inclusive design is and who can benefit from it

"I don't need that stuff"

A tendency to design and create homes for others we would not wish for ourselves

"I don't want that stuff"

A lack of awareness of age-inclusive design and how it can be included in a variety of homes

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## 3 keys to age-inclusive design

'Not quite' adaptations





















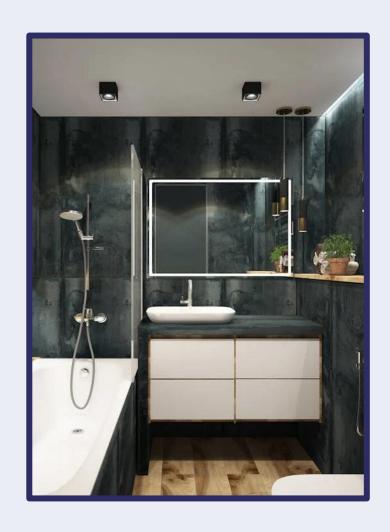


















## Principle 1: contrast









## Principle 1: contrast









## Principle 2: cognition



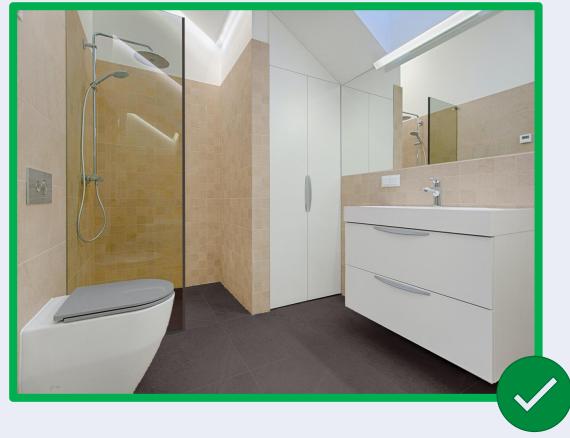






## Principle 3: access









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'Not quite' adaptations

The importance of beauty

P028: So we did get hand, we have got wrought iron handrails on the conservatory steps, on the utility steps and on the garage steps, because I was like, you might as well put it on all three. So it looks nice. [...] And then wrought iron, big ornate, rather than handicap steps.

I: You're not feeling the white PVC?

P028: [...]So my mum's now 89, so probably when she was just before she was 79ish, she didn't think that she was old. And she certainly didn't want to look like she was old and she didn't want it to look like a council house, (no offence to anyone from a council house) but she didn't want it to look [like] I'm an old person and this is all that is available. [...] She wanted it to look nice. Because there's pride in what you have. [...] Whoever you are. There's pride in what you have.





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## What's holding us back?

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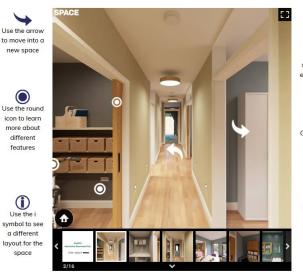


## How can DesHCA help?

www.deshca.co.uk





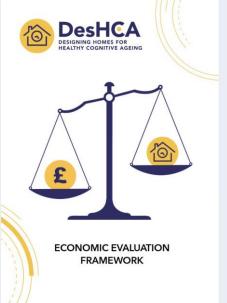




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## Thank you



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Developing your business for an ageing population

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Moncrieff	Buy-to-let market panel discussion
Cap & Thistle	Selling tenanted property (11.30 – 11.50) Organising common repairs in flats (11.55 – 12.15)
Centenary	SafeDeposits Scotland drop-in clinic (11.30 – 12.30)





## Member insights – survive and thrive

Panel session: David Mintz (chair)

SAL member landlords:

**Jackie Couchman** 

**Julie Husband** 

Karen Van Zon

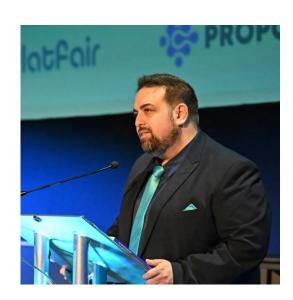
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## Landlord member panel session:

**Panel members:** 



Panel chair:
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Proassets



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**#LettingDay** 

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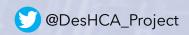


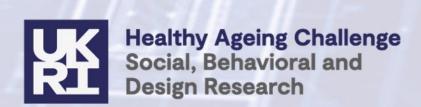


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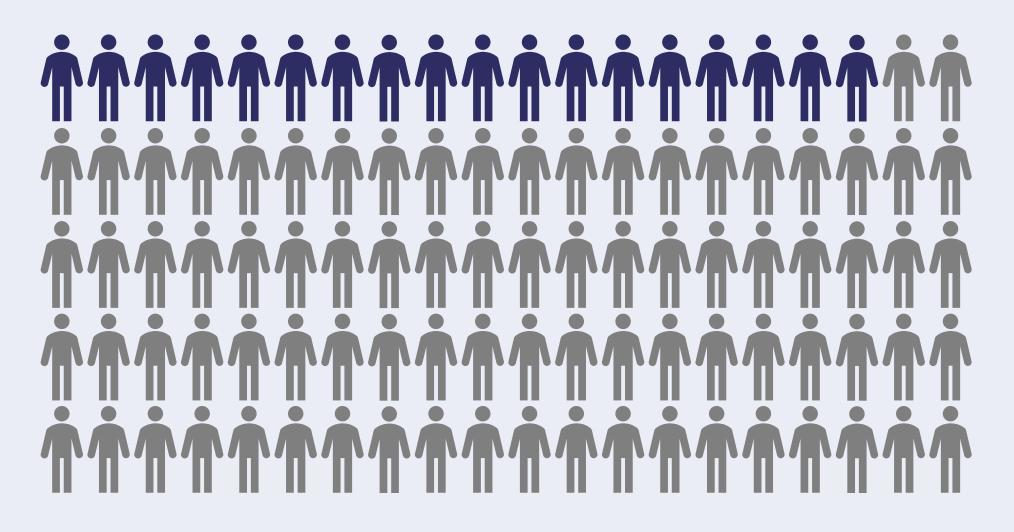
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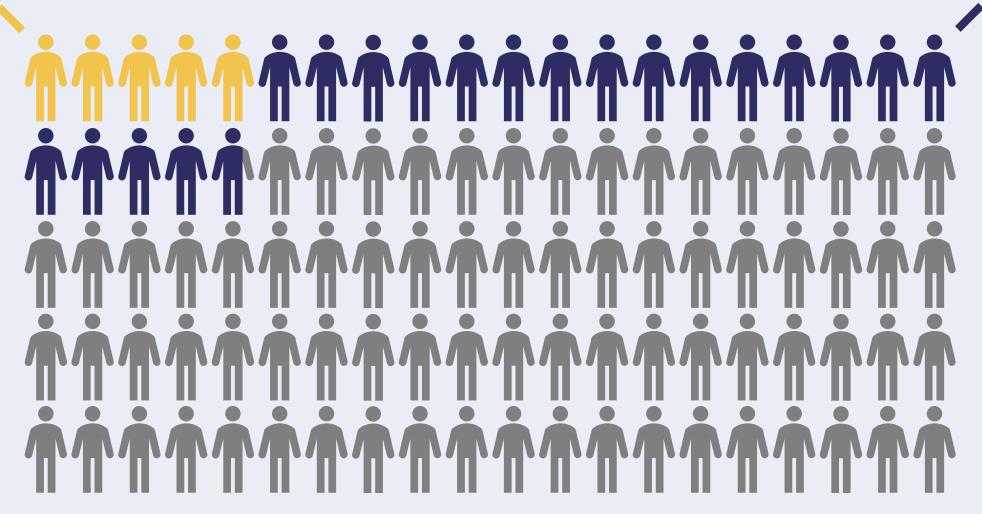


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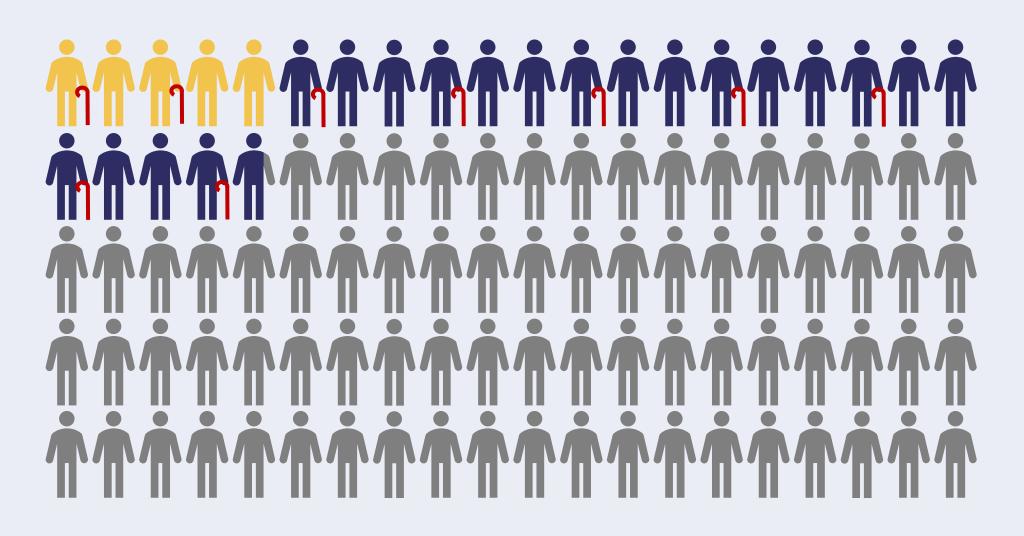


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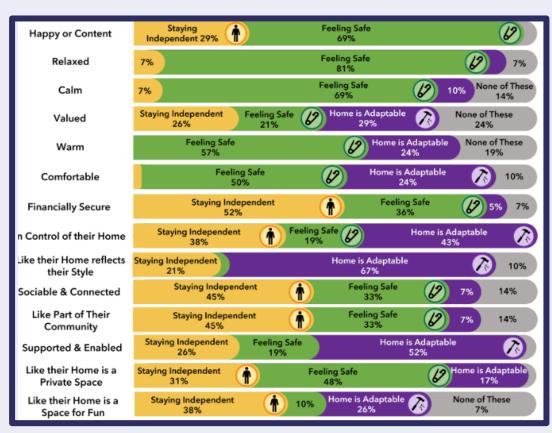
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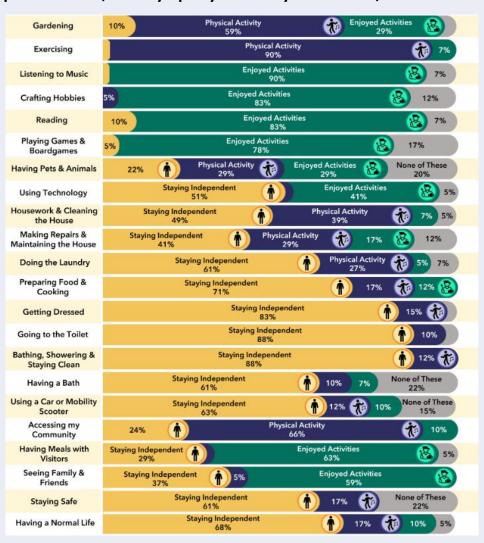
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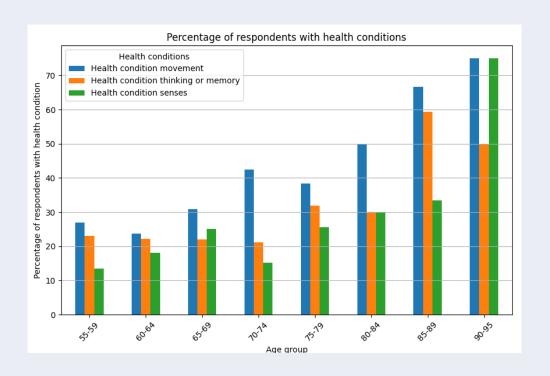


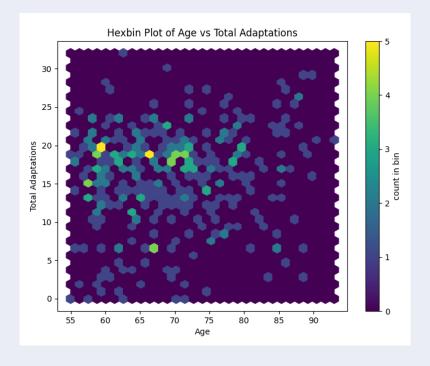


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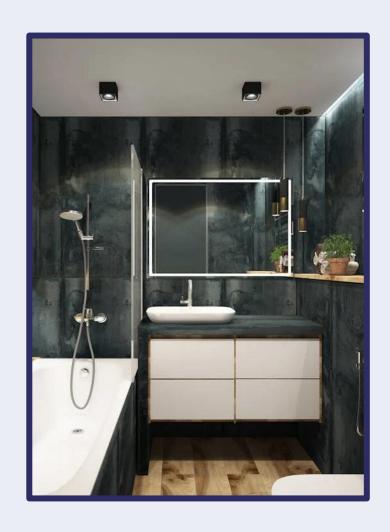


















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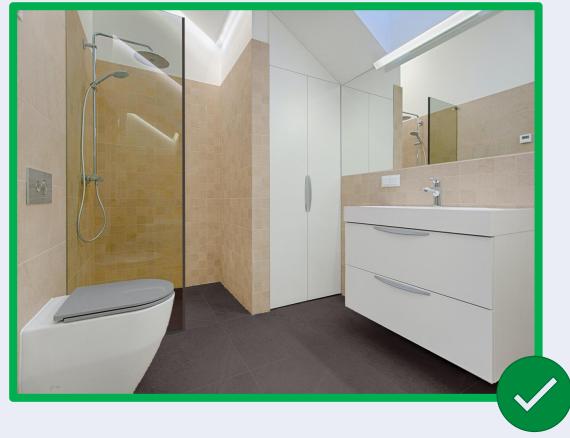






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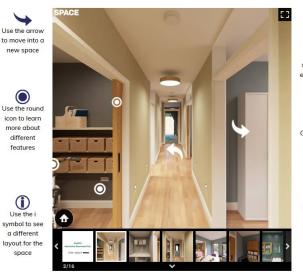


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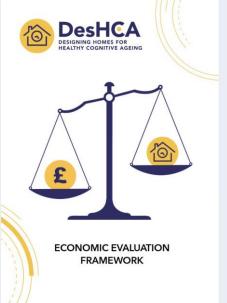




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# Buy-to-let market panel discussion

Doug Hall, 3mc
Hugh Meechan, The Mortgage Lender
Louisa Sedgwick, Paragon Bank



### Buy-to-let market panel discussion



Doug Hall Director 3mc



Hugh Meechan
Interim chief executive
officer and chief operating
officer
The Mortgage Lender



Louisa Sedgwick
Managing director
mortgages
Paragon Bank







RECOGNISED SUPPLIER 2024







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# SAL podcast LIVE with Paul McLennan MSP

John Blackwood
Scottish Association of Landlords





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## Scottish Letting Day 2024

Thank you for coming See you next year

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